



SELF STORAGE PROPERTY MANAGEMENT

STORAGEVAULT MANAGEMENT SERVICES

EXPERIENCED MANAGEMENT

NationWide Self Storage Trust and NationWide Self Storage & AutoWash Trust (collectively “NationWide”) properties are managed by StorageVault Management Services - a division of StorageVault Canada Inc. (TSX.V:SVI) (collectively “StorageVault”).

StorageVault has been in the storage business for over 17 years and currently owns, develops and manages over 140 properties representing over 8 million square feet of space, making StorageVault the largest self-storage company in Canada and the largest Canadian-owned storage operator.

With focus on proven methods, systems and processes StorageVault aims to achieve above average results for the stores it owns and manages. The last 17 years have illustrated StorageVault’s ability to deliver results, increase value and grow; making StorageVault the number one choice for NationWide.

STORAGEVAULT RESULTS AT A GLANCE

17

YEARS EXPERIENCE



140

PROPERTIES MANAGED



8

MILLION SQUARE FEET OF SPACE



CANADA'S LARGEST SELF-STORAGE COMPANY

SELF-STORAGE MARKET AND INNOVATION LEADERS

Over the past decade the storage industry has experienced an evolution in technology, marketing, facility design and customer expectations. StorageVault is a market leader in the storage business and is widely viewed as one of the top operators in the country.

Now more than ever, scale is critical in the storage industry with the internet requiring increased sophistication and significant investment. This allows large operators to take a disproportionate share of customers and StorageVault is in a great position to capitalize on this trend.

COMMITMENT TO GROWTH

StorageVault's commitment is to operate their business with the best possible customer service, marketing, training and development and store design.

INVESTMENT MANDATE

With senior management having over 100 years of direct storage experience, their overall focus is to:

- + Increase cash flow and profitability by utilizing expertise in operations and revenue management;
- + Increase the value of assets to maximize the return on investment;
- + Execute on the fundamentals of the business to improve customer service, closing percentages, economic occupancy and operational efficiency;
- + Reduce overall costs through economies of scale;
- + Minimize lease up time;
- + Increase customer retention by implementing techniques designed to promote longer term rentals;
- + Recruit, train and continuously develop the best team to work at the stores;
- + Develop strong working relationships with local competitors;
- + Network and actively participate within local community to improve visibility

FOR FURTHER INFORMATION

NationWide trust offerings are available to eligible investors and certain other investors who meet specific requirements established by applicable securities regulators. For further information, please visit www.NationWideSelfStorage.ca or contact us at info@NationWideSelfStorage.ca or 1.866.688.5750.

NationWide Self Storage Trust and NationWide Self Storage & Auto Wash Trust ("NationWide") have retained StorageVault Management Services, a division of StorageVault Canada Inc., to provide self storage management and administration services to NationWide.